Alibaba.com Gold Plus Supplier



Assessment Report

Presented to

Shenzhen Scotle Technology Ltd.

深圳市玉海源科技有限公司

Gold Supplier & Assessed Company	Self-owned U Wholly Owned Shareholder/Partner
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner
	Room 214, Floor 2, Building Y1, Bantian Chuangyi Industrial
Company Address	Zone, Yayuan Road, Bantian Street, Longgang District,
	Shenzhen City, Guangdong Province, China
City / Country:	Shenzhen / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	scotle
Gold Supplier Company Name:	Shenzhen Scotle Technology Ltd.
Contact Person:	Mr. Jack Zhu
Phone Number:	0086-13590346825
Fax Number:	Confidential
Email:	sales@scotle.com
Website Address (URL):	http://scotle.en.alibaba.com

Service Provided by SGS Report No.: 18493187_T







Report Number:	18493187_T	Assessment Type	Trade Assessment
Date of Assessment:	17/Apr./2019	Report Date:	17/Apr./2019
Assessor's Name:	Jeff Chen	Validity Period:	18/Apr./2019 17/Apr./2020
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

SGS's Disclaimer:

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of SGS contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.

Report No:	18493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
CONFIDENTIA	AL.	All Rights Res	served			Page No:	2 of 18



Contents

Section 1: Company Overview5
1.1 Legal Validity5
1.2 Company Building Information5
Section 2: Human Resources
2.1 Company Chart6
2.2 Employee Headcount6
2.3 Management6
Section 3: Current Export Situation7
Section 4: Export Business Capacity8
4.1 Market Distribution (Previous 12 Months)8
4.2 Main Clients8
Section 5: Quality Assurance
5.1.1 Quality Management System Certification9
5.1.2 Product Certification9
5.2 Testing Report9
5.3 Supplier Management9
5.4 After Sales Service9
Section 6: R & D Capacity 11
6.1 Current Situation11
6.2 R&D Real Case Description12
6.3 Design Process12
6.4 Design Devices
Section 7: Company Development / Expansion Plans
Section 8: Certification & Photos
Section 9: Company and Product Samples16
Section 10: Competitive Advantages17
10.1 Product Group Capacity17

Report No:	18493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
	TIAL All Rights Reserved					Page No:	3 of 18

10.2 Real Case for Lower MOQ & Lead Time	.17
10.3 Real Case for Large Contract & Lead Time	.17
10.4 Overseas After Sales Service Capacity	.17
10.5 After-sales service capacity	.18

	y Jeff Chen
CONFIDENTIAL All Rights Reserved	Page No: 4 of 18



Section 1: Company Overview

Company Overview						
1.1 Legal Validity						
Does the company have a valid	Ves 🗌 No	Business License	9144030056276519			
business license?		Number:	53			
Year Established:	19/Sep./2010	Validity Period:	19/Sep./2010			
	10/000.2010		19/Sep./2030			
Export Experience:	8	Industry	8			
		Experience:				
	038-068, Floor 2, Building C3, N		•			
Registered Address:	Bantian Street, Longgang Distric	ct, Shenzhen City, Gua	ngdong Province,			
China						
	Room 214, Floor 2, Building Y1,	•••	•			
Company Address:	Road, Bantian Street, Longgang	g District, Shenzhen Cit	y, Guangdong			
	Province, China					
Annual review conducted by		Reviewed By:	Market Supervision			
the Industrial & Commercial	🖂 Yes 🔲 No		Administration Of			
Bureau?			Shenzhen			
			Municipality			
Registered Capital:	RMB 4,000,000					
Corporate Representative:	Mr. Haicheng Zhu					
Industry:	Woodworking Machinery					
Business Type:	Manufacturer Trading Co	· · ·	<u> </u>			
	Private Owner	Private Owner Dublic Company Joint Venture				
Type of Ownership:	Stated Owned Sole Proprietorship Other					
Products /Service:	Mini CNC	· · · · · · · · · · · · · · · · · · ·				
1.2 Company Building Informati						
Certification Type:	-					
	Estate Certification 🛛 🛛 Lease	e Agreement 🛛 🗌 Fa	actory Officer Claimed			
Total Building Size: 2	<u>36 m²</u>					
Office Size: 2	<u>.36 m²</u>					

Report No:	18493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
CONFIDENTIA	L	All Rights Res	served		Page No:	5 of 18	



Section 2: Human Resources

Human Resources									
2.1 Company Chart									
			GM						
							_		
R&D Dept.	Sales D	ept.	Admin. Dept	. P	urchase Dept.	Fir	nance Dept.		
2.2 Employee He	adcount								
Departme	nt Name	Full	Time Employee(s)	Pai	t-Time Employe	e(s)	Total		
GM		1		0			1		
R&D Dept.		3		0			3		
Sales Dept.		13		0			13		
Admin. Dept.		1		0			1		
Purchase Dept.		2		0			2		
Finance Dept.		1		0			1		
	Total Number:	21		0			21		
2.3 Management									
Dementerent	News		Title	F 1		Year(s) in Current		
Department	Name		Title	Education			ompany		
Confidential	Confidential		Confidential	Confidenti	al	Confide	ential		

Report No: 18493187_T	Report date: 17/Apr./2019 Assessed By Jeff Chen		
CONFIDENTIAL	All Rights Reserved	Page No:	6 of 18



Section 3: Current Export Situation

Сι	Current Export Situation							
Th	ere is/are13	foreign	tra	ding empl	oyee(s) in th	e company.		
	Working Experience Headcount		Acc	epted	Listening &	Reading &		
		neadcount		Lang	guage	Speaking	Writing	
	Over 30 Years	0		English		Yes	Yes	
	21-30Years	0		N/A		N/A	N/A	
	11-20 Years	0		N/A		N/A	N/A	
	6-10 Years	4		N/A		N/A	N/A	
	2-5 Years	6		N/A		N/A	N/A	
	Less than 2 years	3		N/A		N/A	N/A	
Does the company have a valid export license?					🛛 Yes	🗌 No		
Ex	port License Registration	n No.:			02034736			
То	tal Revenue (Previous Y	ear):			Confidentia	al		
То	tal Export Revenue (Previ	ous Year):			Confidential			
Es	stimated Export Revenue (Current Year):			Confidential			
Tra	ade Agents Employed Ove	erseas:			🗌 Yes 🛛 No			
Ne	earest Port:				Shenzhen	Port		
Ac	ccepted Payment Terms							
					L/C	🛛 Т/Т	Credit Card	
Ac	ccepted Payment Type:				🗌 Cash	🛛 West Uni	on 🗌 Money Gram	
					🛛 Paypal 🗌 Moneybooker			
Av	rerage lead time from proc	luct order confirn	nat	ion to proc	duction delive	ery (products ex	iting the factory):	
	Product (Category				Num Unit		
	ni CNC				7		Days	
Av	erage Sampling Time				1			
	Product (Category			Lead Time			
	ni CNC				2 Days			
Th	e Shortest Sampling Time							
	Product (Category				Shortest L	ead Time	
Mini CNC				2 Days				

Report No:	18493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
CONFIDENTIA		All Rights Res	served			Page No:	7 of 18

Section 4: Export Business Capacity

Export Business Capacity					
4.1 Market Distributio	n (Previou	is 12 Months)			
Market		Main Product(s)		nue (USD)	Total Revenue (%)
North America	Mini C	Mini CNC		lential	10
South America	Mini C	NC	Confic	lential	30
Eastern Europe	Mini C	NC	Confic	lential	20
Southeast Asia	N/A		0		0
Africa	N/A	N/A			0
Oceania	N/A	N/A			0
Mid East	N/A	N/A			0
Eastern Asia	Mini C	Mini CNC		lential	10
Western Europe	Mini C	Mini CNC		lential	20
Central America	N/A	N/A			0
Northern Europe	Mini C	Mini CNC		lential	10
Southern Europe	N/A	N/A			0
South Asia	N/A	N/A			0
Domestic Market N/A		0		0	
4.2 Main Clients			· .		
Client Name		Main Product(s)		Total Revenue (%)	
Confidential		Confidential			

Report No: 18	8493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
CONFIDENTIAL All Rights Reserved					Page No:	8 of 18	



Section 5: Quality Assurance

Quality Ass	urance						
5.1.1 Quality	/ Management System	Certification					
Certificatio	on Certified By	Certificat	e No.	Business Scope	Validity Date		
N/A	N/A	N/A		N/A	N/A		
5.1.2 Produ	ct Certification	-					
Certificatio	on Certified By	Certificat	e No.	Product Name & Model No.	Validity Date		
N/A	N/A	N/A		N/A	N/A		
5.2 Testing	Report						
Certificatio	on Certified By	Certificat	e No.	Product Name & Model No.	Validity Date		
N/A	N/A	N/A		N/A	N/A		
5.3 Supplier	Management				·		
ltem	Content			Observations /Commer	nts		
E 0 4	Does the company hav	ve a	🛛 Yes				
5.3.1	supplier assessment p	rocedure?	🗌 No				
	Does the company have	ve an	🛛 Yes				
5.3.2	updated list of approved		□ No				
	suppliers?						
	Has the company esta	blished and	🗌 Yes,	with written standard procedures	;		
5.3.3	implemented a standard procedure for purchasing contract review and approval?		🛛 Yes,	with written procedure but lack o	f consistent		
0.0.0			standard	t			
			🗌 No				
			Yes, assessment reports are available for more than 3				
			years				
	Does the company kee	ep its	Yes, assessment reports are available for the last 1-3				
5.3.4	supplier assessment re		years				
			Yes, assessment reports are available for the previous				
			12 months				
	Are the company's purchasing documents sufficient to ensure			the purchasing document include	es all the		
F A F			information required				
5.3.5 product safety control and their customers' requirements?		and their	Yes, however the purchasing document includes				
		nts?	incomplete information				
	· · · · · · · · · · · · · · · · · · ·			with aloor atondard and written in	opostion records		
	Is there a procedure to	conduct		with clear standard and written in with inspection records but no pr	•		
5.3.6	random product inspec	ctions after		• •			
	final packaging?		 Yes, with procedures but no inspection records No, inspections are not necessary 				
E A After Cal	loo Sonvice			inspections are not necessary			
5.4 After Sa	les Service						

Report No: 18493187_T	Report date: 17/Apr./2019	Assessed By	Jeff Chen		
CONFIDENTIAL	All Rights Reserved			Page No:	9 of 18





ltem	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	 Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No
5.4.2	Are there any clear procedures for handling customer complaints?	 Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No
5.4.3	Is there a closed-loop corrective action system in place?	⊠ Yes □ No
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	 Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced No
5.4.5	Is there a product alert and recall procedure?	☐ Yes ⊠ No

Report No:	18493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
CONFIDENT	IAL	All Rights Re	served			Page No:	10 of 18



Section 6: R & D Capacity

R&D Capacity								
6.1 Current Situa	tion							
There is/are	3	R&D e	ngineer(s) in th	ne co	ompany.			
Education Leve	I	Headcount		Work Experience			Headcount	
Doctorate		0			Over	30 Years	0	
Post-Graduate		0			21-30) Years	0	
Graduate		1			11-20	Years	2	
Junior College		2			6-10	Years	1	
Technical School		0			2-5 Y	ears	0	
High School		0			Less than 2 years		0	
Patent Situation								
Patent No.		The Name of th	e Patent		т	he Patent Type		Available Date
ZL 2018 2	Asr	nall CNC and laser	· engraving		T I	and from 1911 and all the		25/Jun./2018
0987016.X	all-in-one machine			The patent for utility model				24/Jun./2028
ZL 2018 2	A modular fixture for small parts				The nate	ont for utility model		25/Jun./2018
0982209.6				The patent for utility model				24/Jun./2028
ZL 2018 2	A 45 ° roll multi-axis machine tools				The pate	ent for utility model		25/Jun./2018
0982206.2					ino par			24/Jun./2028
ZL 2018 2	The utility model relates to a fixture			or	The pate	ent for utility model		10/Jul./2018
1092399.0 double-sided machining parts			g parts					09/Jul./2028
Brand Situation				_				
Registration/ap plication No.	Brand Name For Appro				Validity Date			Ref.
9993520	Re	efer to the Photo	r to the Photo Class 9 21/Nov./2012 Photo in S			oto in Section 11		
3333320			01033 0	20/Nov./2022				ademark Photos)
23698445	Re	efer to the Photo	Class 7	ass 7 07/Apr./2018			oto in Section 11	
				·		06/Apr./2028	(Tra	ademark Photos)
The Average Time For New Products Launched			· · · · ·					
Product Category Mini CNC				Lead Time 3 Months				
	o Eo	r A New Item Lau	nchod	31	lonuns			
		uct Category	ncheu			Shortest Lea	d Time	.
Mini CNC	Tou	uot oategoi y		31	/lonths			
Does the company provide ODM service for others?			for others?	Ves				
Are there relevant design input/output, review, and verification documents available for the assessment					/es No			
company? Report No: 18493	3187_1	Report date:	17/Apr./2019		Assessed E	By Jeff Chen		
CONFIDENTIAL		All Rights Re	· ·			, ,	Page N	o: 11 of 18



Based on inspection, are R & with adequate specialized equ			☐ Yes ⊠ No			
If yes, please list all key equipment used:			N/A			
Do R& D employees use any s designing new products?	specific	software for	⊠ Yes □ No			
If yes, please list the main sof	ware us	sed:	CorelDraw, CAD			
Please list all certifications and R & D department:	d/or qua	lifications of the	N/A			
Has the company established procedures for new products?	standaı	rd design	 Yes, with clear with clear with clear without written No 			
Have the designed products been internal verified or validated?			 Yes, with clear with clear with clear with clear with the second s	tten records		
Have the designed products been tested by a third-party inspection body?				products have been tested designed products have been tested		
Are the designed products confirmed by the customers?			 Yes, all designed products have been confirmed Yes, part of designed products have been confirmed according to client's requirements No 			
Does the company has qualification requirements for designers?			 Yes, with written Yes, without written Yes, without written No, but at least two needed No 			
Are the designers' qualifications recognized by the company?			 Yes, with written Yes, without written No 			
6.2 R&D Real Case Descript	ion					
Customer's Name			Confidential			
Customer's Location			Confidential			
Customer's Industry:			Confidential			
Order's Requirement Description:			Confidential			
6.3 Design Process						
Process 1 Pro			ocess 2	Process 3		
Confidential Cor			nfidential	Confidential		
Description: Confidential Description			on: Confidential	Description: Confidential		
6.4 Design Devices						
N/A			N/A	N/A		
N/A			N/A	N/A		
Report No: 18493187_T	Report of		Assessed By Je	eff Chen		
CONFIDENTIAL	All Right	ts Reserved		Page No: 12 of 18		



Section 7: Company Development / Expansion Plans

Company D	Development / Expansion Plans	
Item	Company Development Action	Timeframe
1	The organization is going to explore more overseas markets.	Year 2019

CONFIDENTIAL All Rights Reserved Page No: 13 of 18	Report No:	18493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
	CONFIDENTIA	L	All Rights Re	served			Page No:	13 of 18



Section 8: Certification & Photos



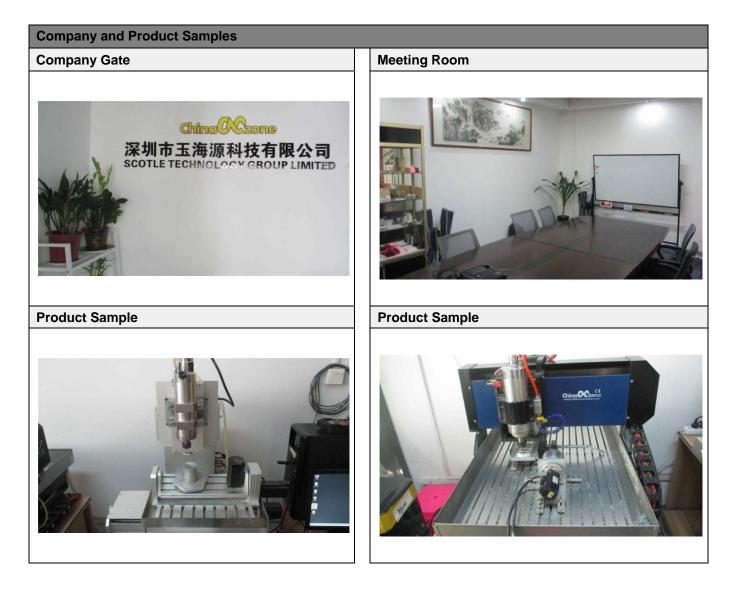
Report No: 18493187_T	Report date: 17/Apr./2019 Assessed By	Jeff Chen
CONFIDENTIAL	All Rights Reserved	Page No: 14 of 18







Section 9: Company and Product Samples



Report No:	18493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
CONFIDENTIAL		All Rights Res	served			Page No:	16 of 18



Section 10: Competitive Advantages

10.1 Product Group Capacity								
10.1.1 Products Sold (Within12 Months)								
Products Name	Qua	antity			Revenue (USD)			
Mini CNC	Confidential				Confidential			
10.1.2 Suppliers Cooperated Wit	h (Within12 Mont	ths)						
No. of cooperation suppliers (total)			12					
No. of suppliers (which cooperated	over 2 times)		12					
No. of provinces which cooperation	suppliers belong	to	2 (Guangdong, Shandong)					
Would the company like to provide	design solution		⊠ Yes					
service for integration project?			□ No					
If yes, these projects include			Produc	ct Desig	gn			
Would the company like to provide	a total solution for	r	🗌 Ye	S				
purchasing?			🛛 Pa	rt,	Accessories, Othe	ers Machine		
			🗌 No					
If yes, please describe it			N/A					
10.1.3 Real Case Description:								
Customer Name			Confidential					
Customer Country			Confidential					
Customer Region				ential				
Products Category				ential				
Order Value (USD)			Confid	ential				
Order Processing Process			Confid	ential				
Customer's Feedback			Confid	ential				
10.2 Real Case for Lower MOQ					1			
Products Name MOQ (Within 12			2 Month	s)	Lead Time			
Mini CNC 1 Pc					2 Days			
10.3 Real Case for Large Contract & Lead Time								
Products Name	Order (Wi	2 Month	is)	Lead Time				
Mini CNC 350 Pcs				20 Days				
10.4 Overseas After Sales Service Capacity								
10.4.1 Do you have an overseas	🗌 Yes							
onsite service center?								
10.4.2 If yes, what onsite		ation Evid		dence- provided	Self-description			
after-sales services are included	<u> </u>							
Equipment -installation,	Yes	N/A		N/A		N/A		
maintenance and other services	🛛 No							

Report No:	18493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
CONFIDENTIAL		All Rights Re	served			Page No:	17 of 18



Technical advice		N/A	N/A	N/A			
Personnel training	□ Yes ⊠ No	N/A	N/A	N/A			
Other N//			N/A	N/A			
10.4.3 Average response time	8 Hours						
10.5 After-sales service capacity							
10.5.1 The Average Guarantee Time							
Product Category			Guarantee Time	•			
Mini CNC		1 Year					
10.5.2 The Longest Guarantee Time							
Product Category			Guarantee Time				
Mini CNC		1 Year					
10.5.3 Does the company accept sm	⊠ Yes □ No						

-- End of Report --

CONFIDENTIAL All Rights Reserved Page No: 18 of 18	Report No:	18493187_T	Report date:	17/Apr./2019	Assessed By	Jeff Chen		
	CONFIDENTIAL		All Rights Re	served			Page No:	18 of 18